

GREATER PITTSBURGH BUSINESS CONNECTION

January 22, 2025 | Issue #3

WEEKLY SPOTLIGHT

SpotOn

GPBC is proud to highlight our newest member, Lori Bernish-Meier with SpotOn! SpotOn offers Point-of-sale systems and business software solutions to new companies or companies looking for an upgrade. Having reliable, great technology for your business can save you time, make you more money, and make your business and your employees more efficient. Chat with Lori if your business systems could use an extra eye or if you see a new business in the area.

(412) 728-7518

Lori.bernish-meier@spoton.com



WHO ARE WE?

GPBC is a group of professionals who meet each week to exchange business leads, network, and discuss current events in the business world!

We are Industry specific and always looking for businesses in new industries. Here's a few we're currently looking for: Florist, Jeweler, Hair Salon, Dentist, Baker, Interior Designer, Plumber, HVAC, Payroll Processing.

We'd love to meet new faces! Join us Wednesdays at Eat n' Park in Robinson Court Shopping Center from 7:15-8:30a. Your first breakfast is on us.

MEET THE 2025 BOARD MEMBERS!

Bill Forde-President (Keller Williams Commercial)

Erdem Ankarali-Vice President (Erdem Fitness)

Bernie Slutiak-Treasurer (Insurance Consultants of Pittsburgh)

Danielle Kicielinski & Nikson Valencik-Secretaries (Dollar Bank)

Jim Stossel-Historian/Membership (LPL Financial)

Erdem Ankarali & Suzette McCarrell-Social Media (Erdem Fitness & McCarrell Landscape & Construction, LLC)

“Formal education will make you a living; self-education will make you a fortune”-Jim Rohn

LOOKING FOR US?

Find us on Facebook: Greater Pittsburgh Business Connection – Airport West Chapter

Visit our website: www.gpbc-pgh.org

UPCOMING SPEAKERS

January 29, 2025

10 minutes: Erdem Ankarali-Erdem Fitness

5 minutes: Matt Yost-Yost Kitchen & Bath

February 5, 2025

10 minutes: Bill Forde-Keller Williams Commercial

5 minutes: Susan Ansell-Ansell & Associates, P.C.

February 12, 2025

10 minutes: Nicole Sicilia-Piatt Sotheby's International Realty

5 minutes: Jim Kernick-Kernick Tire Center & Auto Repair

February 19, 2025

10 minutes: Stephanie Milazzo-Mary Kay

5 minutes: Nick Hollinger-Victorian Finance, LLC

Be sure to give your referrals to Nikson Valencik or Danielle Kicielinski after the meeting or via email!

REFERRALS IN JANUARY

Given

Lori Bernish-Meier-1
Barbara DeJohn-2
Stephanie Milazzo-5
Danielle Kicielinski-1
Brian Koeberle-2

Received

Lori Bernish-Meier-3
Stephanie Milazzo-1
Nick Hollinger-1
Jim Kernick-4
Bill Paviol-1
Guest-1

What did you miss this week?

Jason Henze, Overhead Door, discussed the broad range of services that Overhead Door Company provides their customers. Jason can have his team out to your site within a day to take care of any broken doors or installations. Some doors are even made in shop, meaning you can have the whole process done in just a few days. Overhead Door also offers safety inspections and free quotes. Have an older door? Overhead Door has been in business since 1921 and have the resources to repair doors over 100 years old!

Brian Thomas, BT Consulting, updated us on the old Windows 10 retiring in October. Some important websites you might be using, like credit cards or banks, may stop working if you don't convert your Windows upgrade to the new Windows 11 before October. As always, don't forget to use an anti-virus on your devices to protect from scams or fraud.

REFERRALS YTD

Given (11)

Lori Bernish-Meier-1
Barbara DeJohn-2
Stephanie Milazzo-5
Danielle Kicielinski-1
Brian Koeberle-2

Received (11)

Lori Bernish-Meier-3
Stephanie Milazzo-1
Nick Hollinger-1
Jim Kernick-4
Bill Paviol-1
Guest-1

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<p>Commercial Realty</p> <p>Bill Forde- Keller Williams Commercial</p> <p>(412) 439-0429 Bforde@kwcommercial.com</p> <p>Visit Website</p>	<p>Garage Door Sales & Installation</p> <p>Jason Henze- Overhead Door Company of Greater Pittsburgh</p> <p>(412) 337-1875 jhenze@ohdpgh.com</p> <p>Visit Website</p>	<p>Advertising Specialties</p> <p>Eddie Grimes- Good Advertising</p> <p>(412) 576-7513 goodadv@comcast.net</p> <p>Visit Website</p>
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